



1. Date

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Application for a Pre-shipment Buyer Loan

To: HSBC Bank Middle East Limited. Branch

For Bank Use Only

Loan No.

Due Date

2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

New application for Pre-shipment Loan

Extension to existing loan. Loan Ref No.

3.1 Borrower Name *(the Customer)*

3.2 Borrower Address

3.3 Name of Contact Person

3.4 Borrower Tel/Email

3.5 Import Account Number

4.1 Loan Currency

5. Pro-forma / Invoice / Purchase order/ Contract No.

4.2 Loan Amount

6.1 Loan Tenor

6.2 Extension for

Days

Days

Payment Instruction for the Buyer Loan

7.1 Proceeds Disposal

Direct payment out of the proceeds of the Loan to the supplier via Telegraphic Transfer.

Other

7.2 Supplier's Name

7.3 Supplier's Address

7.4 Supplier's Account / IBAN No. *(please specify)*

7.5 Supplier's Bank *(Name and Address)*

7.6 Payment value date

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7.7 Supplier's Bank SWIFT

7.8 Message *(if any)*

8. Goods / Services / Utility Description

9. Exchange

Convert at Spot

Under forward contract number

10. Charges and Commissions

for all the relevant charges and interest

Deduct from loan proceeds

Debit borrower account number

11. Legalisation charges

Collect our account No.

We have paid the charges; please see copy of legalisation attached.

12. At Maturity

Debit our account No.

Grant a Post-shipment Buyer Loan with tenor of days on 100% of the relevant Invoice amount based on the Invoice and related transport document(s), which shall be submitted within 5 Business Days by us, to HSBC on receipt of the goods and shall include the Pre-shipment Loan reference number provided by HSBC. Proceeds of the Post-shipment Loan, if granted by the Bank, will be used to repay the Pre-shipment Buyer Loan in full together with interest and charges. Any remaining balance shall be handled as follows

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application or amendment incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application or amendment and together they form an important agreement.

By signing this application or amendment the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form;
- hereby grants in favour of HSBC security over all documents and goods (which are at any time in HSBC's actual or constructive possession or control or held on trust for HSBC, or to HSBC's order, whether for custody, collection, security, the making of a claim or any other reason and whether or not in the ordinary course of banking business and whether in this jurisdiction or elsewhere) by way of pledge, charge and assignment, in each case to the full extent possible by law, as security for any amounts owing to HSBC in connection with this application (and the trade service(s) provided or undertaken by HSBC as a result of this application), and, on and at any time after the date of this application, HSBC shall be entitled to exercise all rights, powers and remedies conferred on HSBC by law as a secured party in relation of the documents and the goods; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:



Authorised Signatories