

UK - UAE: Trading opportunities

The two countries aim to build on their well-established trade and investment ties

New UAE reforms to attract UK and global investors

- Long-term tourism visas
- Long-term residencies for qualified individuals
- Expo 2020 Dubai events opportunities
- Cuts in business services costs and licensing fees
- Abu Dhabi's Tomorrow 2021 plan includes AED50 billion stimulus package over three years
- Focus on new sectors such as space, artificial intelligence, digital currencies, renewable and nuclear energy, smart city technologies and art

UK exports by region (US\$ Bn 2018)

South East	61.3
London	48.9
Scotland	42.0
East of England	36.9
North West	36.4

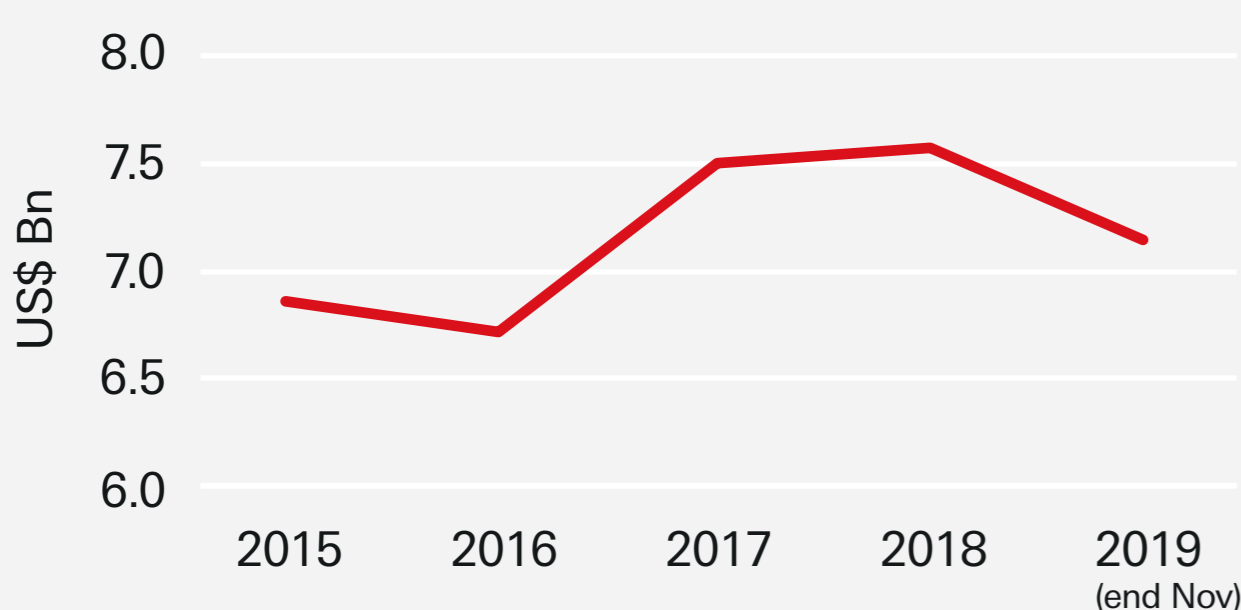
Source: UK Department for International Trade

UK total exports to the UAE (US\$ Bn)

2.48 in 2015
9.26 by November 2019

Top 5 UK exports to the UAE (US\$)

Precious metals & pearls	1,934,690
Machinery	1,481,929
Vehicles	1,106,700
Electrical equipment	648,860
Pharmaceuticals	252,855



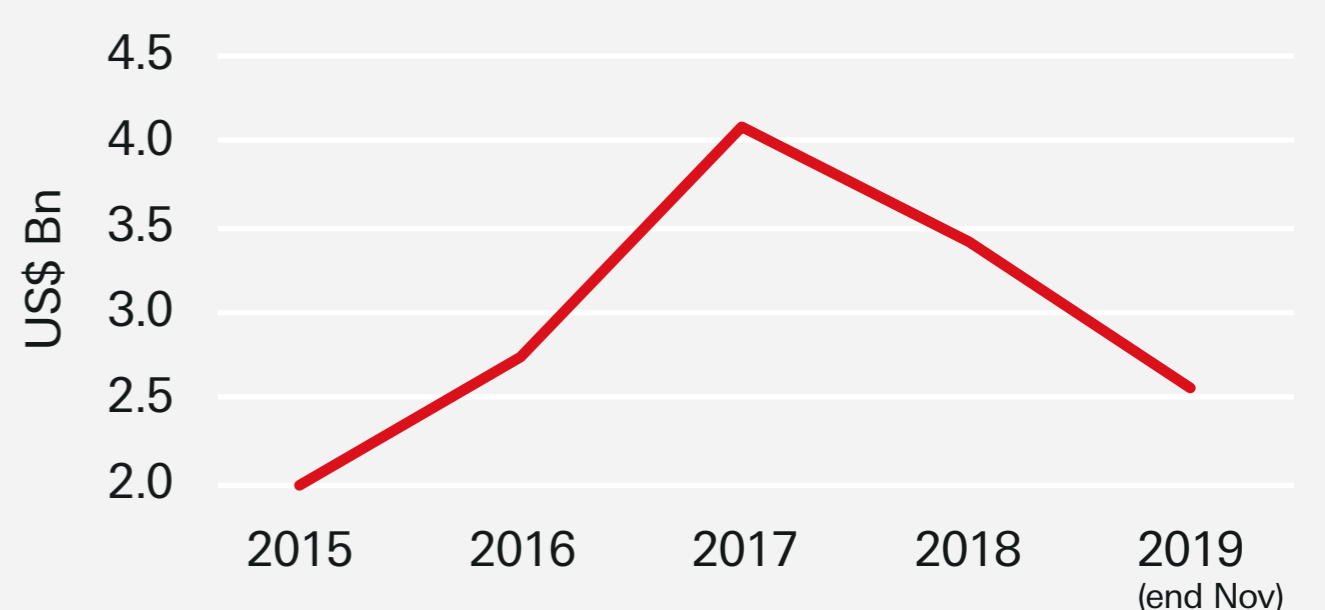
Source: International Trade Center, UK Department for International Trade

UAE total exports to the UK (US\$ Bn)

2.48 in 2015
3.39 by November 2019

Top 5 UAE exports to the UK (US\$)

Machinery	1,545,118
Aircraft	573,662
Jewellery	359,104
Electronics	214,059
Iron and steel	135,658



Business and investment opportunities for British companies in the UAE

- Education and training**
Strong demand for British curriculum schools
- Energy**
Opportunities for UK solar power and other renewable energy companies
- Financial & Professional Services**
UAE attracting British fintech companies to freezones
- Healthcare**
Opportunities for public-private partnerships

- Infrastructure**
UK Export Finance to fund infrastructure projects
- Travel and Leisure**
UK hotel chains, retailers and travel firms eyeing UAE's growing tourism profile

Source: UK Department for International Trade



UK Pavilion

- UK Pavilion is designed by award-winning British artist Es Devlin OBE
- The feature will promote the UK as a world-class destination for trade, investment, education and tourism, and highlight the UK's expertise in artificial intelligence and the space sector
- 719,000 anticipated visitors from the UK
- It will also represent the UK with its 'Innovating for a Shared Future' theme
- Expo contracts include:
Hampshire-based Serco Group secured a £140 million contract extension to maintain and operate the Dubai Metro – a key transportation link to Expo site
Dartford-based Laing O'Rourke won a £130 million contract to build the Leadership and Media Pavilions and the 'Hammerhead' access road to the central event space for Expo 2020 Dubai

Source: <http://wam.ae/en/details/1395302770578>
<https://www.serco.com/media-and-news/2019/serco-signs-aed680m-140m-contract-extension-to-operate-and-maintain-dubai-metro-to-2021-including-red-line-expansion>
<http://www.laingorourke.com/media/news-releases/2018/major-contracts-for-expo-2020-dubai-secured.aspx>

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